



## EXPRESSION OF INTEREST (EOI) FOR PROPERTY DEVELOPMENT

REPOA is an independent, non-profit research institution established in 1994 with a mandate to support efforts to strengthen policy research capacity and to provide research-based evidence that informs policies and strategies for accelerating socio-economic transformation for inclusive development in Tanzania.

REPOA's success is credited to the support from its long-standing partners and effective collaborations with its wide range of stakeholders, including policy makers, development partners, civil society organizations, the private sector, and the research and academic community. Its vision is to be a leading policy research institution in Africa, and it aims to use its research and dialogue to promote responsive and effective policies to sustain inclusive development. The achievement of this vision will require continued support from its partners, along with other efforts to supplement the support from our partners.

In pursuit of such efforts, REPOA is seeking a credible real estate developer to express interest in developing its land property located at Regent Estate Dar es Salaam. The key features of this property are summarized in the table below:

S/N	Location	Plot size	Recommended use	Ownership	Amenities
1.	Migombani Street, Regent estate	1860 Square meters	Multistorey Commercial Building	REPOA	<ul style="list-style-type: none"><li>✓ Well accessible and ideal for the development of multistorey building with allowable zoning regulations.</li><li>✓ Clean title deed with no encumbrances.</li><li>✓ Desirable location with multiple commercial opportunities</li></ul>

Qualified local and international real estate developers are eligible to submit their expression of interest (Eoi) for developing, operating, and managing the proposed property through a financing and property development model that will provide mutual benefits to both the developer and to REPOA. Benefits to REPOA will focus on the contribution of the project to the fulfillment of its vision and objectives.

### Submission of the Eoi

Interested real estate developers are invited to visit the designated property before submission of Eoi. To arrange for visits, please contact: Ms. Caroline Sekule through email at [csekule@repoa.or.tz](mailto:csekule@repoa.or.tz) or by phone at no. **+255 (0) 784 555 655**

### Eois should include the following:

- i) A company profile detailing legal status, experience, and evidence of implementing at least three similar projects in Tanzania
- ii) Proof of financial capability
- iii) Concept of the proposed property development, including preliminary financing plan and benefit sharing structure.

### Requirements

Interested developers should also confirm the following when submitting their Eois:

- i) That they have no conflicts of interest or legal barriers regarding their potential engagement with REPOA.
- ii) That they fully comply with national and international quality and environmental standards.
- iii) That they adhere to national laws and regulations governing property development.

REPOA reserves the right to accept or reject Eois in line with its long-term development and sustainability objectives. REPOA shall not be liable for any consequence resulting from not accepting any Eois. REPOA will invite the shortlisted developers to discuss the next steps.

Interested developers should submit their Eois on or before **30<sup>th</sup> of March 2025** through email at [repoa@repoa.tz](mailto:repoa@repoa.tz) or physically, addressed to the undersigned and clearly marked **"Expression of Interest on Property Development"**:

**Executive Director**  
**REPOA**  
**157 Migombani/REPOA streets**  
**P. O. Box 33223,**  
**Dar es Salaam**